



MASTER THESIS



Hilti has over 80 years of experience of delivering industry leading technology and services to the construction industry. Our products realizes our vision to – Build a better future – and enables increased productivity, increased safety and decreased climate impact. Established in Lichtenstein in 1941, we are still today a family-owned company with business in over 120 countries, driven by our 30 000 employees. With our direct sales business model, we have approximately 250 000 customer interactions each day and launch on average 60 new products and services yearly.

Hilti aims to take lead as the sustainable partner in the construction industry. Doing so, we need to constantly develop our sustainability ambitions and targets to outperform market as well as respond to specific customer needs. Sweden is one of the lead markets for Sustainability related questions and an important market for Hilti overall. Benchmarking is intended to create a broader overview and understanding of sustainability related targets set by competitors, customers and sector players in Sweden.

Thesis Question:	What targets will Hilti need to develop to become the most sustainable partner? <i>A benchmark of customers and competition in Sweden.</i>
Potential Sub-questions:	<ul style="list-style-type: none">• What companies (customers, main competitors, other sector players) is relevant for a benchmark with Hilti in Sweden?• What sustainability related areas shall be included in a benchmark?
Timeline:	Fall 2022/Spring 2023
User Group:	Sustainability Organisation Sweden, Sustainability Community Globally and Regionally, Marketing Organisation Sweden
Language:	English, but must be fluent in Swedish to be able to read sustainability reports etc.
Supervisor:	Sofia Blidberg, Sustainability Manager

If interested, please reach out to responsible recruiter Max Jönsson (Max.Joensson@hilti.com).